

Financial & Operational Assessments & Valuation Services

Why should your home care agency conduct a thorough financial and operational assessment or company valuation?

Reason 1

Seismic shifts continue in home health care.

- The Patient-Driven Groupings Model (PDGM) payment system will force significant adjustments to your operations
- An increase in aging baby boomers and patients with co-morbidities require proactive investment in care models, technology, collaboration and provider integration
- Home health consumers are making well-researched, informed choices. Does your agency meet their criteria?

Reason 2

Your agency must protect (and increase) its bottom line.

- Your agency brings value to clients and community. Before you make big changes, it's critical to measure where you are at right now – and have a solid baseline to begin
- If your organization is acquiring another agency or system or being acquired, you must know the value your organization brings to the arrangement, and how will you be involved going forward

Depend on Corcoran Consulting Group to

- Establish key performance indicators and revenue, profit and value drivers
- Identify external factors that impact performance & value
- Conduct independent fair market valuations
- Support price negotiations for buy and sell agreements
- Offer options to structure buy or sell agreements
...and more



Schedule a phone conversation with us

RichCorcoranConsulting.com • email RC@richcorcoranconsulting.com • (203) 691-1319



Don't ignore the elephant in your room. We can help you train him!

Schedule a phone conversation with us

RichCorcoranConsulting.com • email RC@richcorcoranconsulting.com • (203) 691-1319



Rich Corcoran



Michelle Corcoran



Judy Hardwick



Adrienne D. Jenkins



Kathy Trier

